



Press release

Nexans future proofs Her Majesty's Government (HMG) Security Services Communications needs

Nexans to supply its LANmark Structured Cabling System to the GCHQ Building

Paris, 3 September, 2002 - Nexans, the worldwide leader in the cable industry, has successfully teamed up with Unisys and BT on a project to supply a high performance LAN to one of the most demanding customers in the world, the UK Security Services. The project, one of the largest of its kind in Europe, will involve the installation of a Nexans high performance LANmark system that will service the voice and data requirements of HMG Security Services.

Unisys and its partners will install the Nexans LANmark Structured Cabling System into the Government Communications Headquarters (GCHQ) building in Cheltenham, requiring over 35,000 points to be implemented on a very demanding time scale and in a bespoke infrastructure. The unique nature of the project required a high level flexibility and ingenuity from the support and services of the manufacturer.

The cabling solution to be installed includes the latest LANmark snap-in technology at the outlet, and the renowned heavy duty LANmark PCB technology at the patch panel, together with the reliable LANmark UTP cable. This combination of technology will give the GCHQ a state of the art cabling solution, offering a flexible and reliable network infrastructure able to cater for and withstand upgrades, additions, moves and changes, that should provide ISO/IEC 11801 performance for years.

Established in 1946 as successor to the Government Code and Cipher School, the GCHQ is a Civil Service Department that comes under the responsibility of the Secretary of State for Foreign and Commonwealth Affairs. The GCHQ provides Government Departments and Military commands with signals intelligence (Sigint)

in accordance with requirements laid upon it by the Joint Intelligence Committee (JIC) in support of HMG's security, defence, foreign and economic policies.

William Ward, Sales and Marketing Director, Nexans in the UK, commented, *"Unisys were not only looking for performance and reliability, but also for a high level of support and commitment on this project. Nexans were chosen for their marriage of performance and service."*

About Nexans

Nexans is the worldwide leader in the cable industry. The Group brings an extensive range of advanced copper and optical fiber cable solutions to the infrastructure, industry and building markets. Nexans cables and systems can be found in every area of people's lives, from telecommunications and energy networks, to aeronautics, aerospace, automobile, railways, building, petrochemical, medical applications, etc. Operating in 28 countries, Nexans employs 17,500 people and had sales in 2001 of euros 4.8 billion. Nexans is listed on the Paris stock exchange. More information on www.nexans.com

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